

## News Release

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**FOR IMMEDIATE RELEASE**

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### IMD INTERNATIONAL SEARCH GROUP FURTHER GROWS IN THE UK

**Zurich, Switzerland (September 1<sup>st</sup>, 2016)** – Last month IMD International Search Group announced the recruitment of an additional member firm in the UK. Today we are delighted to announce the further addition of **Hill Coates Associates Ltd** to the IMD UK team.

Hill Coates was originally founded in 2008, specializing in leadership roles in private equity-backed companies. It was acquired by an international executive search group in 2011 from which the partners have recently withdrawn in order to start a new company under their old brand.

Hill Coates, currently having 5 Senior Consultants and support staff, operates in most sectors including business & professional services; financial services (asset management, private equity); industrial; consumer products & services; life sciences; public sector & education; real estate & construction and technology.

Hill Coates' core business is Executive Search but they also offer Non-Executive Search: Private Equity Search; Management Assessment, Succession Planning and Leadership Consulting

Managing Consultant, Simon Hill commented "We believe that Executive Search is best executed not through large sales-driven international firms but by more focused firms with a consultancy approach and a high level of service executing their international business through very trusted and similarly driven firms in other countries. We have finally found the international collaboration we sought in the IMD network and we look forward to bringing the benefits of this to our international clients".

Pursuing a strategy of recruiting multiple specialized boutiques in the UK with complementary practices, IMD International Search members now cover a large range of practices in this market with Hill Coates as well as **Highfield Human Solutions** (consumer, marketing / communications and media) and **Caton Search** (infrastructure, manufacturing, energy and environment).

"We had recently announced our search of a third member in the UK and today we are very pleased to have succeeded in building a team of great professionals, motivated with collaborating on their market and offer their international clientele a network of equally high standard professionals on a global basis" comments Dr. Matthias Mohr, IMD President and Managing Partner of Dr. Heimeier & Partner in Germany.

For more information on Hill Coates, please visit their website: [www.hillcoates.com](http://www.hillcoates.com)

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#### About IMD International Search Group

Founded in 1972, IMD International Search Group, [www.imdsearch.com](http://www.imdsearch.com), is a Top-20 global search organization with offices in major markets and business centers throughout the world, providing instant access to a world-class executive talent pool serving the global economy. Providing instant access to a world-class executive talent pool serving the global economy, IMD specializes in placing top-tier executives throughout the Americas, Asia Pacific, Europe, and the Middle East, and specialises in the following industry sectors: consumer, financial and professional services, industrial and manufacturing, life sciences, technology-communications-media (TCM), education-government-not for profit as well as leadership consulting services.